



PRESS RELEASE

RGI and AWS enter strategic partnership to support the digital transformation of insurance in EMEA

Leading provider of insurance services leverages AWS's proven infrastructure and unmatched set of cloud services to revolutionize the insurance sector

MILAN – 18 May, 2021 – RGI, European leader in the digital transformation of the insurance sector, today announced it is entering a strategic partnership with Amazon Web Services (AWS), the world's leading cloud. The partnership will further accelerate modernization of RGI's technology infrastructure, as well as enhance the experience for RGI insurance customers by securely using RGI's services in EMEA.

Through this partnership, RGI will shift towards a cloud-native application development model that enables RGI to focus on building even more innovative products and services for EMEA's insurance customers, allowing it to modernize its applications and gain agility to develop new business-driven services within a regulated segment.

Leveraging AWS's global footprint, including the AWS Europe (Milan) Region in Italy, RGI is well-positioned to design and develop new cloud-native applications and services, while being able to successfully manage data and corporate operations in compliance with the local regulations of the implementation country, such as with the General Data Protection Regulation (GDPR) and European Data Protection Board (EDPB) recommendations for European customers. In turn, this allows especially large insurance groups and multi-national insurers to adopt a common corporate management line, maintaining the local specificities for each country while meeting local regulatory requirements.

Thanks to AWS, RGI built a new B2C customer digital platform, called Customer Corner, that complies with IVASS 41/2018 regulations, to provide final customers with a reserved area in order to perform a set of operations, such as view their insurance position, make payments and request personal data changes. RGI delivered this application with speed and agility, requiring only four months to get from idea to the first insurance company using the portal in production, leveraging AWS's serverless microservices. The Customer Corner application is one of the first full serverless applications in the Italian insurance market and has been already adopted by 10 RGI customers.

The next step of the partnership will include redesigning the most important application inside any insurance company - the Insurance Core. The Insurance Core is at the heart of every insurance system as it manages the Insurer's policy portfolio.

Leveraging AWS services such as Amazon Elastic Kubernetes Service (Amazon EKS), RGI is moving its core system, PASS_Insurance, to the cloud, to better respond to customer needs. Scalability and availability of the application system are indispensable factors for the growth of the insurance customers' business. This partnership deepens existing relations between RGI and AWS, following the collaboration started in 2015 between RGI subsidiary Novum-RGI, operating in the German-speaking regions (DACH), and AWS. With the unique security and compliance concept of



the Novum Cloud Platform (NCP) running on AWS, market-leading insurers such as Munich Re and UNIQA, as well as an increasing number of third-party providers, can fulfil the highest security, compliance and regulatory requirements of the insurance sector in the cloud.

The partnership also aims to support RGI in accelerating transformation of the insurance industry post-Covid-19, where further adoption of the cloud can enhance insurance customers' experience, facilitate remote business or virtual agencies, increase the speed of response to new needs or critical issues, and reduce operating costs.

“The partnership with AWS is a core element of our growth strategy and will accelerate our ability to provide high value-added services to our customers, allowing insurers to rapidly seize business opportunities and manage emerging risks while improving their operational efficiency and analytical capabilities with our solutions,” said Cécile André Leruste, Group CEO of RGI. *“This partnership will accelerate our Group moves towards more flexible Software as a Service (SaaS) models and our creation of an ecosystem of innovative tech players dedicated to the Insurance market”*.

“Insurance organizations are turning to AWS because we offer them the greatest scalability and most reliable infrastructure with the highest levels of security and compliance with European regulations,” said Carlo Giorgi, Country Manager Italy, Amazon Web Services. *“Combining RGI’s insurance expertise with AWS’s performance and unmatched portfolio of services enables them to deliver new insurance tools that help them stay ahead of the competition and remain a leader in serving customers.”*

About RGI

RGI is the European leader of end-to-end digital solutions to the insurance market, providing a comprehensive and modular offering that addresses core insurance processes, including policy administration, claims handling, market management, and sales and distribution in Life and P&C markets. With a team of around 1,200 professionals specialised in IT and insurance, and operating from 21 offices covering all of Europe, RGI has digitised the business of more than 120 insurers and 300 brokers across different geographies. RGI is a portfolio company of Corsair, a leading global investor in the financial and business services industries. www.rgigroup.com

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